

Revised 2/2011

**Certified Professional Insurance Woman (CPIW)**  
**Certified Professional Insurance Man (CPIM)**  
NAIW (International)

NAIW (International) Use Only	
Process Date _____	
By _____	
Approved	Denied



Application Form (Please type or print clearly)

**Candidate Information** (Name as it is to appear on certificate)

Name \_\_\_\_\_ CPIW CPIM Member ID: \_\_\_\_\_  
Mailing Address \_\_\_\_\_ (Daytime Phone #) \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Email \_\_\_\_\_ Employer \_\_\_\_\_  
Local Association \_\_\_\_\_ Region \_\_\_\_\_

**Education Requirements** Refer to page two of this application for a list of eligible programs.

1. NAIW Program \_\_\_\_\_ Completion Date \_\_\_\_\_  
If completed under a name other than your present name, please indicate such name: \_\_\_\_\_

*Evidence of completion for NAIW programs, must accompany application. Only Certificates of Completion issued by NAIW National are accepted. State CE forms are not accepted. Completion of an NAIW program is required only of those members joining NAIW (International) on or after July 1, 1994.*

2. Industry Program \_\_\_\_\_ Completion Date \_\_\_\_\_  
If completed under a name other than your present name, please indicate such name: \_\_\_\_\_

*Evidence of qualification – such as copy of final grade sheet, copy of certificate – must accompany application. If this is not available, it is the candidate's responsibility to contact the program's sponsoring organization and request a letter giving evidence and date of program completion.*

**Business Requirement** Number of years employment in insurance industry \_\_\_\_\_

Would you like a letter acknowledging your accomplishment sent to your employer from the NAIW (International) President?

Yes  No

If yes, please print or type employer's name, title and full address (Note: If there is no employer name and title, a letter will not be sent)

**Membership Requirement** NAIW (International) join date (members before 1/1/1990, must have two nonconsecutive years of membership; all others, three nonconsecutive years): \_\_\_\_\_

If a portion of your membership was held in an NAIW (International) local association other than your present association, please indicate such association: \_\_\_\_\_

If a portion of your membership was held under a name other than your present name, please indicate such name.

Please send my certificate:  Directly to me  To my local association president

If to Local President, please print or type LP's name, and full address: \_\_\_\_\_

**I hereby certify that the information provided on this application is true and correct.**

Candidate's Signature \_\_\_\_\_

Date \_\_\_\_\_

If a special presentation of the certificate is planned and the certificate is to be mailed to other than the recipient, please complete the following:

Presenters name and mailing address: \_\_\_\_\_

Date of Presentation \_\_\_\_\_

(Daytime Phone #) \_\_\_\_\_

Please send application, documentary evidence of completion of education requirements and check for \$25 matriculation fee to: NAIW (International), Attn. Education/CPIW/M, 9343 E 95 <sup>th</sup> Ct S, Tulsa, OK 74133
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Eligible Programs and Requirements:

- ✓ **NAIW Membership.** Membership in NAIW for a minimum of two years for those joining *before* January 1, 1990, and three years for those joining *on* or *after* January 1, 1990 (does not have to be consecutive).
- ✓ **Industry Employment.** Employment in the industry for a minimum of five years.
- ✓ **Educational Achievement.** Completion of the two following educational requirements:

**1. The following individual courses, alone, will satisfy the NAIW (International) Educational Requirements for the CPIW/M Designations (for those joining *on* or *after* July 1, 1994).**

Underwriting for Non-Underwriters Leadership Savvy	Rules of the Road Advanced Communication Skills	Mentors and Protégés	Confidence While Communicating Leadership Development
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Local Association Leadership Training

**OR** combine one of the following 4-hour courses with any six from the I Can! Series or the 2-hour Conflict Resolution Course

Let's Talk Coverage: A Case Study Approach to Homeowner's Insurance Coverage S.P.A.R.K. (Sales Proficiency and Relationship Knowledge)	Three Steps to E&O Risk Management Life and Health Insurance Basics
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I CAN! Series courses:

Business As Un-Usual Risk Management Process: An Overview	E&O Hotspots Tax Free Income: Roth IRA\$	Ethics: Shades of Black & White The Facts of "Life"	LTC: 101 What's Up DOC?	New Math: Education IRA\$ Wheels of Misconception	Personal Umbrella
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All programs must be conducted as a class and will not be accepted as self study.

**2. One of the following industry educational programs:**

<p>From American Institute for CPCU: Chartered Property Casualty Underwriter (CPCU)</p> <p>From Society of CLU: Chartered Life Underwriter (CLU)</p> <p>From Insurance Institute of Canada: Associate Rank (AIIC)</p> <p>From Life Underwriter Training Council: Fellowship (LUTCF)</p> <p>From Health Insurance Association of America: Group Life and Health Insurance Health Insurance Associate (HIA) Managed Healthcare Professional (MHP)</p> <p>From International Claims Association: Associate in Life and Health Claims (ALHC) Fellow Life and Health Claims (FLNC)</p> <p>From Society of Actuaries: Associate Rank</p> <p>From National Alliance: Certified Insurance Counselor (CIC) Certified Insurance Service Representative (CISR) Certified Risk Manager (CRM)</p> <p>From Casualty Actuarial Society: Associate Rank</p> <p>From Professional Liability Underwriting Society: Registered Professional Liability Underwriting (RPLU)</p> <p>From Assn of Average Adjusters: Full Membership</p> <p>From Int'l Foundation of Employee Benefits Plans: All designations</p> <p>From National Association of FIC: Fraternal Insurance Counselor (FIC)</p> <p>From The American College: Registered Health Underwriter (RHU)</p> <p>From National Association of PIA: Certified Professional Service Representative (CPSR)</p> <p>From Independent Insurance Agents of America: Accredited Customer Service Representative (ACSR)</p> <p>From Insurance Brokers Association of Canada: Canadian Accredited Insurance Broker (CAIB)</p> <p>From Academy for Healthcare Management: Fellow of Academy for Healthcare Management (FAHM)</p> <p>From Central Insurance, Inc.: Professional in Account Management (PIAM)</p> <p>From LOMA: All designations</p> <p>From Insurance Educational Association: Certified Professional Disability Management (CPDM)</p>	<p>From American Educational Institute: All designations: Senior Claim Law Associate (SCLA) Casualty Claim Law Associate (CCLA) Property Claim Law Associate (PCLA) Workers' Compensation Claim Law Associate (WCLA) Fraud Claim Law Associate (FCLA) Fraud Claim Law Specialist (FCLS) Auto Claim Law Specialist (ACLS) Legal Principals Claims Specialist (LPCS) Casualty Claim Law Specialist (CCLS) Property Claims Law Specialist (PCLS) Workers' Compensation Claim Law Specialist (WCLS) Automobile Claims Law Associate (ACLA)</p> <p>From the Insurance Institute of America: All designations: Certification in General Insurance (INS 21, 22 &amp; 23) Associate in Reinsurance (ARE) Associate in Fidelity and Surety Bonding (AFSB) Associate in Risk Management (ARM) Associate in Management (AIM) Associate in Insurance Accounting and Finance (AIAF) Associate in Personal Lines (API) Associate in Insurance Services (AIS) Associate in Surplus Lines Insurance (ASLI) Associate in Claims (AIC) Associate in Loss Control Management (ALCM) Associate in Underwriting (AU) Associate in Premium Auditing (APA) Accredited Advisor in Insurance (AAI) Associate in Information Technology (AIT) Associate in Marine Insurance Management (AMIM) Associate in Research and Planning (ARP)</p> <p>From Society of State Filers: CCP, formerly known as Certified State Filer (CSF)</p> <p>From Society of CPA's: Certified Public Accountant (CPA)</p> <p>From The National Underwriter: Commercial Lines Coverage Specialist (CLCS) Personal Lines Coverage Specialist (PLCS) Group Benefits Disability Specialist (GBDS)</p> <p>From The Int'l Risk Management Institute: Construction Risk and Insurance Specialist (CRIS) Management Liability Insurance Specialist (MLIS)</p> <p>Other Designations: Registered Nurse (RN) License Practical Nurse (LPN) Juris Doctorate (JD)</p>
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