

# REMEMBER THE TIMES

## IN 2009



### HOSTED BY:

## INSURANCE WOMEN OF FRESNO

### Fresno, CA



**CALIFORNIA COUNCIL OF NAIW (INTERNATIONAL) REGISTRATION FORM**  
**23<sup>RD</sup> ANNUAL STATE MEETING – SEPTEMBER 11 & 12, 2009**

Hosted by the Insurance Women of Fresno Radisson Hotel & Conference Center



Name _____	Badge Name _____
Employer _____	Designations _____
Mailing address _____	Local Association _____
_____	Email _____
Day Phone _____	Employment Field _____
Fax Number _____	Broker/Agent License # _____

**Ribbon Information**

Delegate _____	CPIW/CPIM _____	State Director _____	Past State Director _____
Alternate _____	DAE _____	Assistant _____	Past RVP/Director _____
Local President _____	RVP _____	Speaker _____	Young Professional _____
CWC Contestant _____	Guest _____	Host _____	First Timer _____
Other _____			

**Registration Fee includes Friday Night Social, Saturday Breakfast, Lunch & Dinner!**

Registration Fee	\$ 99.00	\$ _____
Extra tickets:		
Friday night \$25.00 _____, Saturday: Breakfast \$20 _____, Lunch \$25.00 _____, Dinner \$35.00 _____		\$ _____
<b>TOTAL ENCLOSED</b>		\$ _____

**NOTE: REGISTRATION MUST BE RECEIVED BY 08/25/09 FOR NAMES TO BE INCLUDED IN THE ROSTER & CLASS MATERIALS ORDERED.**

**Workshops, Seminars and Classes for Friday September 11, 2009**

For Non Registered Members who would like to take a Seminar for CE Credits, the fee will be \$25.00 for each class

- |                                |                     |                         |       |
|--------------------------------|---------------------|-------------------------|-------|
| • Mentors and Proteges         | Time: 8:00 to Noon  | CPIW/M or DAE Qualifier | _____ |
| • Mentors and Proteges (con't) | Time: 1:00 to 3:00  |                         | _____ |
| • Excess & Surplus Basics      | Time: 10:00 to Noon | 2 C/E Credits           | _____ |
| • Technology E&O               | Time: 1:00 to 3:00  | 2 C/E Credits           | _____ |
| • Setting Fitness Goals        | Time: 3:15 to 4:15  | No C/E Credits          | _____ |

**PLEASE CHECK IF YOU ARE ATTENDING A CLASS SO MATERIALS CAN BE ORDERED.**

**HOW TO REGISTER:**

Make your check payable to "IWOFF CA Council 2009"  
 Mail to: Kathleen Soares, CIC, AAI, AIS, CPIW  
 505 West Lexington Avenue, Clovis, CA 93619



**NOTE: A \$25 FEE WILL BE CHARGED FOR ALL RETURNED CHECKS**

**REFUND POLICY: NO REFUNDS OR CANCELLATION AFTER 09/01/09. To receive a full refund, the request must be in writing and received on or before September 1, 2009.**

Americans with Disability Act of 1990.

Please note here if you have a disability, special dietary need or require special accommodations:

Questions?? Call Kathleen Soares (559) 233-0123 or email at [mollykat50@earthlink.net](mailto:mollykat50@earthlink.net)



# GENERAL INFORMATION



## HOTEL INFORMATION

The Radisson Fresno Hotel & Conference Center offers an array of personal comforts and p conveniences. This premier Fresno, CA hotel, located in downtown Fresno at 2233 Ventura Street is across the street from the Fresno Convention and Entertainment Center and is just one hour away from Yosemite National Park, within driving distance of Sequoia National Park and Kings Canyon National Park.

### Hotel Amenities

High-Speed Internet	Heated Pool	Wireless Internet Access
Business Center	Fitness Center	Sleep Number beds
Airport Shuttle	Suites	Hair Dryers / Coffee Makers

**Room Rates:** \$104.00 per night/up to 4 people per room (plus taxes)  
**Group Code:** Insurance Women of Fresno  
**Check In Time:** 3:00 PM  
**Check Out Time:** 12:00 Noon

To make reservations, please call 1-800-395-7046 or 1-559-268-1000. Please remember to provide the Group Code for the discount. We do have a limited number of rooms so please make your reservations early.

## LEISURE/MEALS

**The Friday Night Social and all meals on Saturday are included in your registration fee. For any meals not included, there is a restaurant in the hotel.**

## CONFERENCE DRESS

**Dress for all seminars, business meetings and events are business casual. (Shorts and jeans are not considered business casual.)**

**Friday Night Social – “Dance to the Music” and Wear your favorite 50’s – 60’s outfit**

**Saturday Night Banquet –Red, White & Blue is the theme for the evening.....Business Casual/Semi-Formal**



# WORKSHOPS AND SEMINARS

**Mentors and Proteges - Presented By Karen Anderson, AIS, ASLI, DAE, CPIW; Shirley Leone, CISR, CPIW, DAE; and Cathy Temple, AIS, CPIW, DAE – 6 Hours, No CE Credits, CPIW/M or DAE Qualifier**

This program includes the history and purposes of mentoring, descriptions of several formal mentoring programs, information about the benefits, responsibilities, and concerns for mentors/protégés, describes NAIW and mentoring, and lists about mentoring by relationships. Certificate of completion included.

**E & S Basics – Presented By Laura S. Danoff, CPCU, AIS, ASLI – 2 Hours, 2 C/E Credits**

This 2-hour class will help unravel the mysteries of the Excess & Surplus Lines Marketplace, teaching agents and brokers what it is, how it works, and how to use it effectively. This is an entertaining and practical seminar that will even teach you how to get your submission to the top of the stack!

**Technology E&O – Presented By Carole Brown, CPCU, ASLI – 2 Hours, 2 C/E Credits**

More and more companies are incorporating the use of the Internet as part of doing business. This class will help the retail agent identify the exposures and determine what coverage is needed as well as what things to look out for. By learning these new exposures, agents and brokers will better serve their clients as well as avoid E&O situations.

**Looking Fine in 2009 – Presented by Rhonda Murphy – Personal Trainer & Fitness Expert**

Join local TV personality Rhonda Murphy for an exciting seminar discussing ways to change your body starting today! Rhonda will be giving tips and demonstrations on how you can take charge over your body. Fitness has to be fun and she will help you find your passion. She has 20 years experience working with people from all ages and fitness levels. No matter your shape or size, you will leave this class with information that can help you with your fitness goals. It's time to start feeling good about yourself!!

**For Non Registered Members who would like to take a Seminar for CE Credits, the fee will be \$25.00 for each class**

